Digital Cookie Tip Sheets for Girls and Families

No Registration Email Received

Site Registration (Girls 12 and Under)

Site Registration (Girls 13+)

Girl Site Setup (Girls 12 and Under)

Girl Site Setup (Girls 13+)

Order Received (Shipped)

Order Received (In-person Girl Delivery)

Parent Inventory Tab

Marketing to Customers

Entrepreneurship Pins and Badges







No Registration Email Received

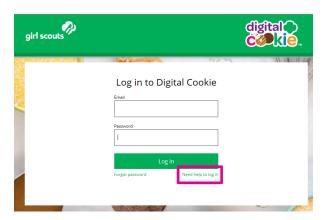
In order to receive a Digital Cookie registration, your Girl Scout must be registered for the current Girl Scout year and your council will need to have the correct email address on file for her parent/guardian. If you have opted out of receiving emails from the council, skip to Step 4.



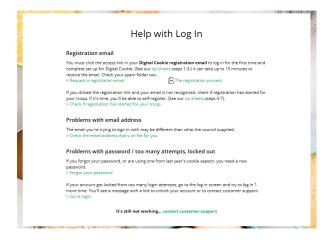
Check your junk/spam/promotions inbox one more time for an email from "Girl Scout Cookies" (email@email.girlscouts.org) with the subject "Register for the Digital Cookie Platform Today". If you do not see the email there, follow these steps to get registered for Digital Cookie.



Go to <u>digitalcookie.girlscouts.org</u> and click the "Need help to log in" link. (For best results, use the most up to date web browsers)



You will get a screen of steps you can use to try and get registered for Digital Cookie.



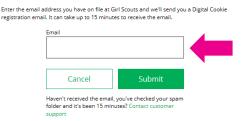






Start by clicking on the "Request a Registration Email" and enter the email address that you used to register your Girl Scout.

Request a Digital Cookie Registration Email



Be sure to add
email@email.girlscouts.org
to your address book so you
get your email!

If your email is in the system, you will get a message letting you know that you have been sent a registration email and you will receive it within 15 minutes.



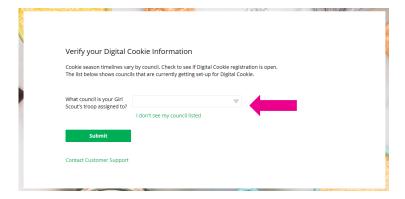
If you get a red message:



and you think that your Girl Scout is a registered Girl Scout member with your council, you can choose "check the email address that's on file for you"



You will select your Girl Scout Council

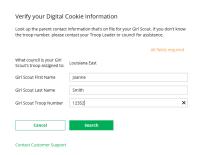




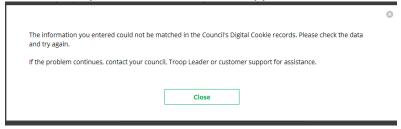




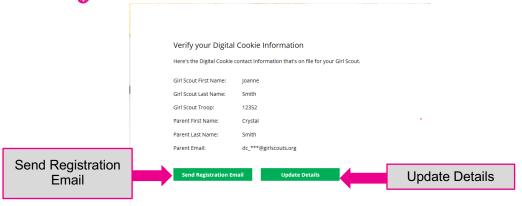
Then enter your Girl Scout's First and Last Name and her Troop Number.



If your Girl Scout's information is not in the system or not in the system the way you entered it, you will get a message letting you know that you will need to contact your council, Troop Leader or Customer Support for assistance.



If your Girl Scout and her parent information are loaded into the Digital Cookie system, you will see the information in order to verify that it's correct.



If the information is correct, you can send yourself a registration email knowing what email address you should use to look for the email.

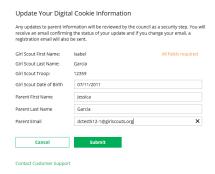
If the Parent information is incorrect, click on the "Update Details" button. NOTE: if you are also a Cookie Volunteer you will need to update your email address in eBudde.







To update your information, you will need to enter your Girl Scout's Date of Birth as a security measure, then you can update your name and/or email address.



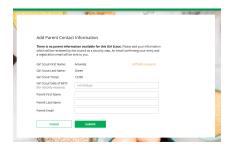
You will get a success message once you submit your changes.



Your council will then review the updates and approve or reject the updates. You will receive an email notification when they have completed that step.



If the Girl Scout is imported but her parent information is not on file, you can add the parent information.



As in step 8, the information will need to be reviewed by the council before your Digital Cookie account will be activated. Once approved, you will receive a registration email and can begin accessing Digital Cookie





Parent
Site Registration

Registering for Digital Order Card

Parents/Girls Under 13



Watch for your registration email* from "Girl Scout Cookies" (email@email.girlscouts.org) with the subject "Register for the Digital Cookie Platform Today". Your council will let you know the approximate date you can expect to see that email. Search your "Promotions/Clutter/Spam" folder too.

*If you did not receive a registration email, see the "No Registration Email" Tip Sheet.



Be sure to add
email@email.girlscouts.org
to your address book so you
get your email!



In the email is a green button to take you to the Digital Order Card registration site. Simply click that button!

(For best results, use the most recent version of your web browser)



Once you click the link you'll be on the Digital Order Card 6.0 site. You'll need to create a password.







Use your new password to log in. Remember to use the same email address where you received your registration email-that's the one your Girl Scout Council has on file for you.



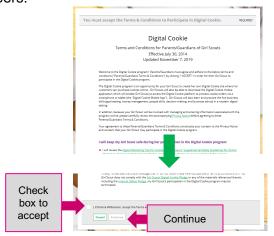


When you first log in, you will have the "Safe Selling for Smart Cookies" safety video pop-up to watch and review with your Girl Scout(s). You can't proceed any further until the full video has been viewed.





Read and accept the Terms and Conditions agreement. Note, if you are a volunteer, you will first see an additional Terms and Conditions for Volunteers.



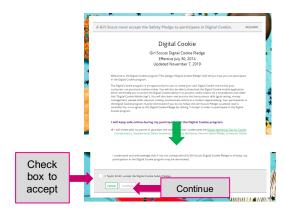
Digital Cookie 2021 Site Registration v1– 2







Next, the "Girl Scout Safety Pledge" will appear. Be sure to read it to/with your Girl Scout(s). Then check the box for "accept" and click "continue."



You will then be taken to a screen to register your girl or girls for the Digital Cookie program.



If the Girl Scout you are registering is 13 or older, you can enter her email address and she will complete her own registration process. (See "<u>Site Registration--Girl 13 and Older</u>" Tip Sheet for instructions.) Girls under 13 will login in partnership with her caregiver.

After registering all your girls (if you have multiple girls), you will click the "Access Site" button to be taken to the first girl's home page.



Once you have registered, watch your inbox for a registration confirmation email and save this email where you can find it during cookie season!

Next Steps: Site Setup

Marketing to Customers

Other useful trainings: **Earning Badges**

Accessing the Games/Videos

Digital Cookie 2021 Site Registration v1– 3





Parent
Registering Girl 13+

Site Registration - Girl 13 and Older

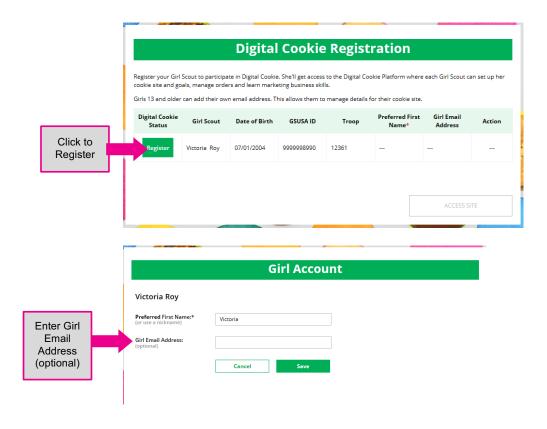
Previous Steps: Site Registration

After agreeing to Terms and Conditions, you will be prompted to register all girls associated with your email address. Enter their preferred first names.



If the girl is over 13, you have the option to also enter an email address for that girl so she can manage her digital cookie site herself.

If your Girl Scout over 13 doesn't have her own email address, you can create one and not share the password with her—simply use it to access the registration emails for the Digital Cookie site. It can't be the same email address used for anyone else, such as a parent or another girl.



Digital Cookie™ 2021 Registering Girl 13+ v1– 1



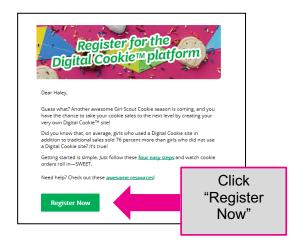


Parent
Registering Girl 13+



The girl will then need to check her email inbox for an email from "Girl Scout Cookies". Girls should be sure to add email@email.girlscouts.org to their "safe senders" list so that this email goes to their inboxes and not to junk/spam/promotions email folders.

When she gets the email, she simply clicks on the green button to be sent to the Digital Order Card website where she will be able to set her password.



If she does not get the registration email within 15 minutes of you adding her email address, girls can follow the steps on the "No Registration Email" Tip Sheet.



The Girl Scout will need to complete the same steps to set up a password that her parent completed. Once she has set her password, she will be taken to the *Safe Selling for Smart Cookies* video. She can't proceed further until the full video has been viewed.



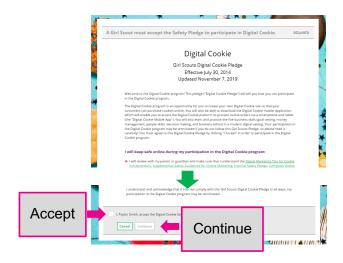




Parent
Registering Girl 13+



Then, read the "Girl Scout Safety Pledge."



After she has read the pledge, she can click the box to accept it and then click "Continue" be taken to the home page of her site to set it up.

Next steps: Site Setup-Girl 13 and Older Marketing to Customers

Digital Cookie™ 2021 Registering Girl 13+ v1– 3





Girl Under 13-Site Setup

Previous Steps: Site Registration

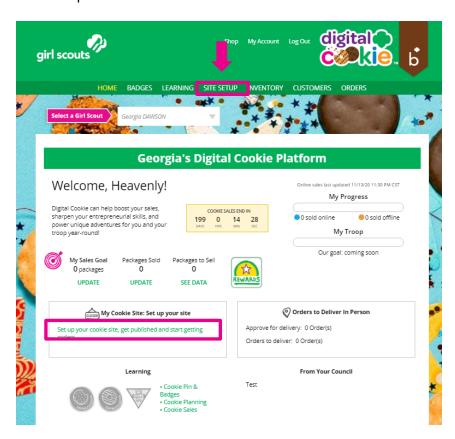
There are three main sections to setting up your Girl Scout's site:

- Goal Setting: My Sales Target
- Her Cookie Story & Photo/Video upload
- Previewing and Publishing Her site



Log in to digitalcookie.girlscouts.org

To help your Girl Scout set up her business for customers, click on the "Setting Up your Digital Cookie Site" link in the Welcome section, or the "Cookie Page Setup" at the top.









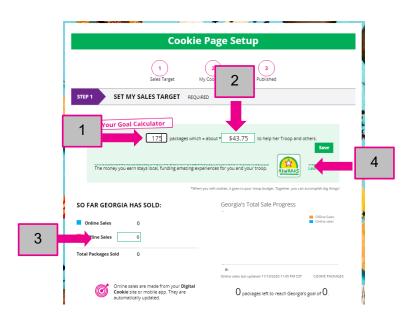
There are several different sections to her home page. Click on the headings to be taken to the instructions for that section.

- Goal Setting: "Set My Sales Target"
- "My Cookie Story"
- Photo/Video Upload
- "Preview and Publish Your Site"

Step 1>My Sales Target



- 1. Girls enter how many boxes of cookies they are working to sell this year through online and offline sales.
- **2.** When the information is entered, the calculator will show how much money the troop will get from her hard work.
- **3.** Girls can also input how many boxes she has sold in face-to-face sales to see her complete progress.
- **4.** Clicking on "Sales Rewards" brings up a .pdf of council cookie rewards.



Encourage your
Girl Scout to
update her inperson progress
regularly so she
and her online
customers can
see how close
she is to her
goal.

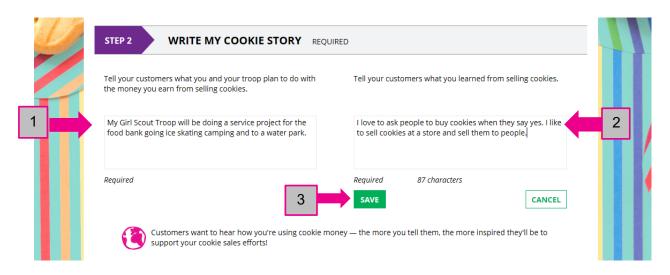




Step 2>Her Cookie Story



- 1. Girls tell their customers about a troop goal and why it's important.
- 2. Girls share what they've learned from the cookie program.
- 3. Save her story. She can make edits to it at any time.



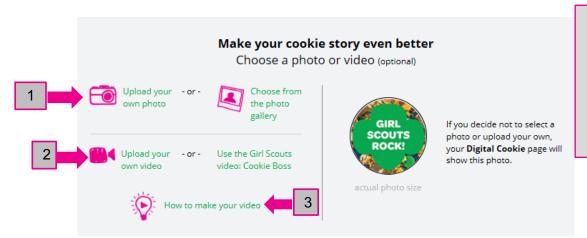
Step 2>Photo/Video Upload



1. Girls can choose to upload a photo of themselves <u>or</u> use a picture from the gallery.

OR

- 2. Girls can upload a video of themselves or use the "Cookie Boss" video.
- Bonus! Girls can get tips on how to make a great video.
 Need help? You can also see the <u>photo/video upload</u> training for more tips.



Girls who uploaded a photo or video of themselves sold more than double the boxes on average than girls who did not.







Step 3a>See Your Cookie Site and Publish

Almost there! Simply click the button to see how the site appears to customers and publish it.



If your button only says "see your site" you may be missing some required fields, or didn't make any changes. Go back and check that everything has been completed.

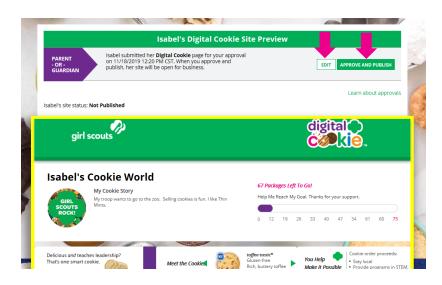


Step 3b>Preview Her Site and Approve

You will see what the customer will see. Some things to check:

- Is the spelling and grammar correct and does it tell her story?
- Make sure the photo or video are displaying correctly.
- Are the goals accurate? Do they reflect all online sales?
- If you need to change anything, click Edit and make changes, then go back to Step 6.
- If it looks good, approve and publish it.

Your Girl Scout's cookie store now has it's own website! If your council digital cookie sale hasn't started, her link will not be active yet.



Next Steps: Marketing to Customers

Accessing the Games and Videos





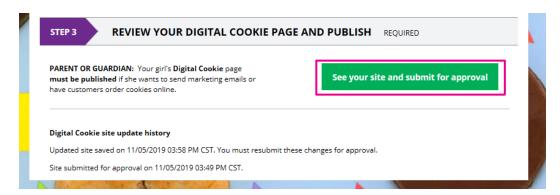
Parent Girl Site Setup – 13 +

Girl Site Setup-Girl 13 or Older

Previous steps: Site Registration Girl 13 and over

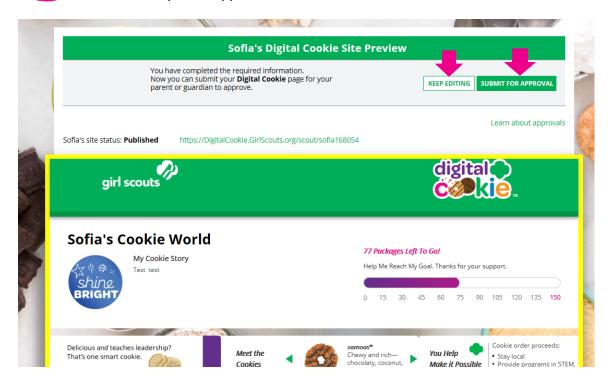


Once in the digital cookie site, the setup functions just like the <u>Girl Under 13</u> <u>Site Setup</u>. The difference is that "Step 3>See Your Cookie Site and Publish" will have a button at the bottom of the page instructing the girl to: "See your site and submit for approval"



2

A preview of her site will display and she can either make additional edits or submit it for parent approval.







Parent
Girl Site Setup – 13



Once she has submitted the site for approval, you will receive an email that your daughter's site needs approving.





When you click the green button in the email, you will login and be sent to your Girl Scout's site preview.

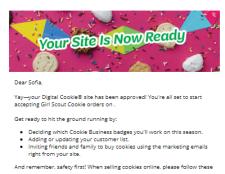
From there you can review it and either "Approve and Publish" to have her site go live, or click the "Edit' button to make changes.

If you make changes, when they are complete, click "Approve and Publish". Make sure to let your Girl Scout know you made changes.





The girl will receive an email confirmation that her parent has approved her site. Now she is ready to send marketing email to customers one the council's digital cookie sale is open.



Next Steps: Marketing to Customers





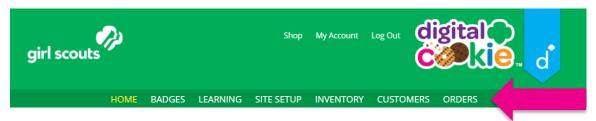
Order Received (Shipped/Donated)

Congratulations! Your Girl Scout received an order that is being shipped directly to the customer and/or donated.

There isn't anything you need to do (except remind your Girl Scout to send a Thank-You email), but here are things you will want to know.



Once you are in the Digital Cookie site, click the "Orders" tab to see what orders you received.



While you are in the site checking on sales, it's a great time for your girl to add customers, send follow-up emails, complete badge work or explore the great girl tools on the website. She will probably pick up some good cookie program tips along the way!



On the cookie orders page, you can see all of the orders that have been received. Girls can see who purchased the cookies, how many, when, if they had them shipped or donated.

Digital Cookie Online Orders 8 Completed Digital Cookie Online Orders Export \vee Select all Add to Customer List Show 10 Items Paid by Order# Cookie Pkgs Order Date (i) Order Type In Customer List 17 Aunt May 05072932 11/07/2019 Shipped W 05072647 10/27/2019 Donna Smith Donated Due Galleson 05069959 09/26/2019 In Person Jenny Tang 05069956 09/26/2019 Shipped







Clicking on the customer name for any of the orders will bring up details about what that customer ordered, including any donated boxes.



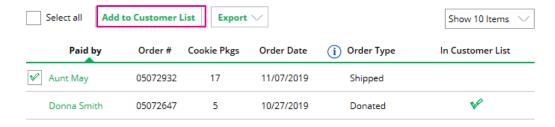
Your troop leader has instructions on how these sales get credited to the girls' account automatically. But rest assured it is an automatic process and she gets credit for digital sales the same as any other cookie sale.

Don't forget to have your Girl Scout send thank-you messages to make sure the customer becomes a repeat customer!



If the customer is not in her Digital Cookie contact list, your Girl Scout can check the box in front of the customer's name and click "Add to Customer List." Then, the customer will be in her records for sending thank-you emails this year and marketing emails next year for repeat business.

8 Completed Digital Cookie Online Orders







Order Received (In-Person Delivery)



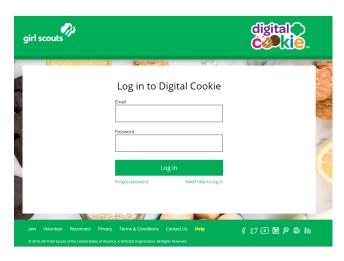
If you receive an in-person delivery order that you need to approve, skip to step 2.

If the order isn't approved by midnight, you will receive an email from email@email.girlscouts.org with the subject "Action required: you have an in-person delivery request!" letting you know your Girl Scout has received an order for delivery. Hooray!





Click the green button "Log In Now" in the email. That will take you to the Digital Order Card website where you can log in. Or, go to the <u>Digital Cookie</u> website and log in.







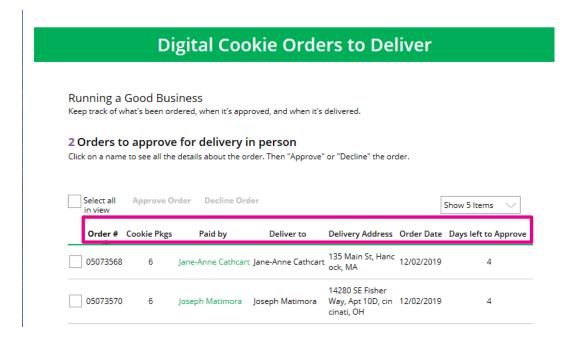


Click on the "Orders" tab and see what orders are pending your approval.





You will see a list of all orders needing approval, including the customer order number, number of boxes in each order, the customer's address, when the customer placed the order, and the number of days you have to approve it until it reverts to the customer's second choice option.



TIPS!

- The customer's second choice could be "Cancel" or "Donate." Don't risk a lost sale and a disappointed customer—approve or decline orders within ten days.
- Be sure to approve the order before delivering it to make sure the customer's payment is accepted.





When determining whether to approve or decline the order, consider -



- Is the customer a known and trusted individual?
- Are you willing and able to get the cookies to the customer's location in the next ten weeks?

AND

Do you have or will you have the inventory available?

If so, "Approve Order."

If you are unable or unwilling to fulfill the customer's order, click "Decline Order" and the order will default to whatever second option the customer has selected: "Cancel" or "Donate."



There are multiple ways to approve and decline orders for delivery.

a) Check the boxes in front of the orders you want to approve or decline and then click "Approve Order" or "Decline Order"



You will get a pop-up message confirming you want to approve all of the orders you selected and can deliver them to the customer:



Or that you want to decline all of the orders you selected and understand if the

orders are being cancelled or donated: Decline Delivery for Cookie Orders

Once you approve or decline you can't change the action and an email is deployed to the customer.



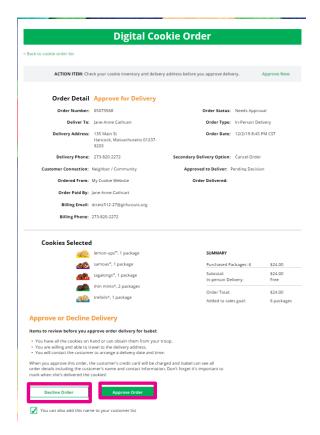


b) Click the "Select All" box, which will select all of the orders on that page that need approval, then click "Approve Order" or "Decline Order".



You will also get a pop-up message confirming your batch approval or your declining of the orders selected, as above in option a.

c) Click on the individual customer to bring up that person's order details:



And click "Approve Order" or "Decline Order" at the bottom.

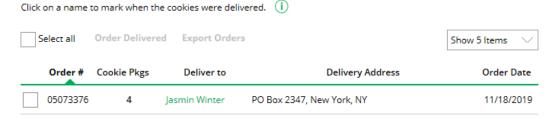






If you have approved the order, it will move down to the section "Deliver: Orders to Deliver", below the "Approve" section.

2 Orders to deliver





Once you have delivered the cookies, log back into Digital Order Card and mark those orders delivered. There are two ways to indicate you have delivered your order:

- 1. Check the "Select All" box to select all of the orders on the page; they will all be marked "Order Delivered".
- 2. Check the box in front of any orders you have delivered, and then click "Order Delivered."

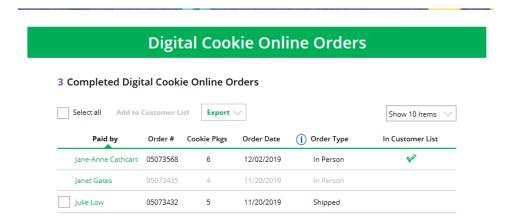
2 Orders to deliver







When they are marked as delivered, they will move down into the third section on the page as a completed order.





If the customer is not in her Digital Cookie contact list, your Girl Scout can check the box in front of the customer's name and click "Add to Customers tab." Then, the customer will be in her records for sending thank-you emails this year and marketing emails next year for repeat business.



Make sure you follow through and deliver those cookies. When you approve the order, the customer will be charged.

Your leader will see the financial transaction as a credit to your Girl Scout in eBudde after you have approved delivering the order.

While in the site checking on orders, girls can add customers, send follow-up emails, complete badge work, or explore the great girl tools on the website. Along the way, your Girl Scout will pick up some good cookie program tips!





Inventory Tab

A new tab labeled Inventory exists on your Digital Cookie Dashboard



Depending on the time of the sale and your council's offerings, it may contain two sections:

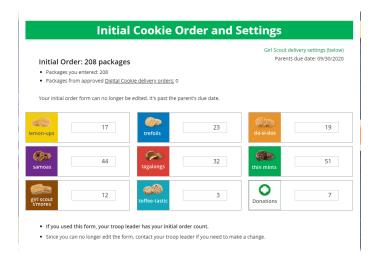
Initial Cookie Order
Girl Scout Delivery Settings

Initial Cookie Order

May not be available in your Girl Scout Council based on sale format and deadlines.



When your Girl Scout has collected orders on her paper order card and it is time to submit the order to your Troop Leader/Troop Cookie Manager, you can enter her order on the Initial Cookie Order Entry section.



Simply enter your totals by variety prior to the Parents Due Date noted in the upper right hand corner of the section. After the due date, you can't make edits to the numbers on this page.

NOTE: The package totals entered here do not automatically transmit to the Troop Cookie Manager's order entry system. Please confirm with the Cookie Manager that she has received and viewed your order.





Girl Scout Delivery Settings

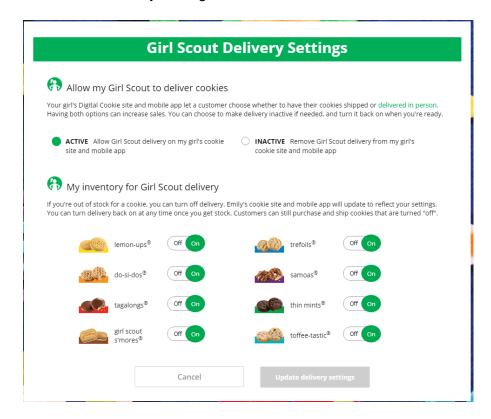
May not be available in your Girl Scout Council based on sale format and deadlines.



Your council may be giving you the opportunity to turn off varieties of cookies. This might be useful if you run out of a variety of cookie and can't get any more to fill customer orders, or are entirely out of cookies for delivering to customers or otherwise are unable to deliver cookies to customers.

If you are worried about your inventory, always check with your troop cookie manager first to see if you can get more cookies before turning a variety off so a customer doesn't have the option to purchase it for delivery.

When you know you need to turn off a variety(ies), go to the bottom of your inventory tab and find the Delivery Settings section.



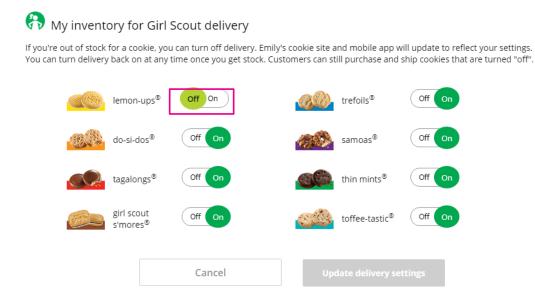






If you wish to offer delivery but are out of a variety of cookie and can't get more inventory, you can turn off just that variety of cookie for delivery and customers can only purchase those for shipping and not delivery.

To do that, simply click the "off" button and it will remove that variety from delivery option. If you are able to offer that to customers again, click the "on" and turn it back on.





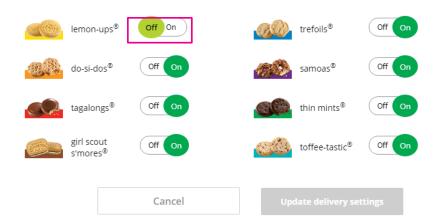


If you wish to offer delivery but are out of a variety of cookie and can't get more inventory, you can turn off just that variety of cookie for delivery and customers can only purchase those for shipping and not delivery.

To do that, simply click the "off" button and it will remove that variety from delivery option. If you are able to offer that to customers again, click the "on" and turn it back on.

My inventory for Girl Scout delivery

If you're out of stock for a cookie, you can turn off delivery. Emily's cookie site and mobile app will update to reflect your settings. You can turn delivery back on at any time once you get stock. Customers can still purchase and ship cookies that are turned "off".







Marketing to Customers

A Digital Cookie site isn't any good without customers! Learn how you can:

- Enter customer information
- Send marketing emails



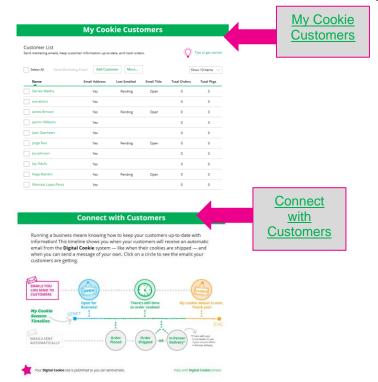
On the Digital Cookie dashboard, click the "Customers" tab.





The Customers page is broken into two section -

- "My Cookie Customers" for entering customer lists
- "Connect with Customers" to learn more about marketing to customers



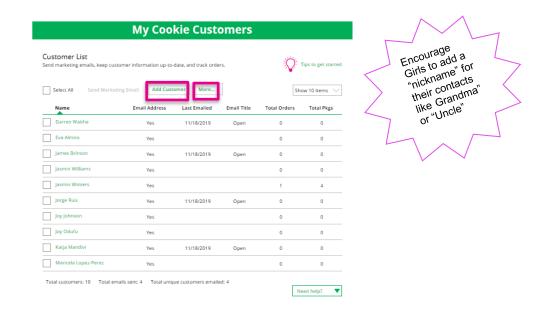




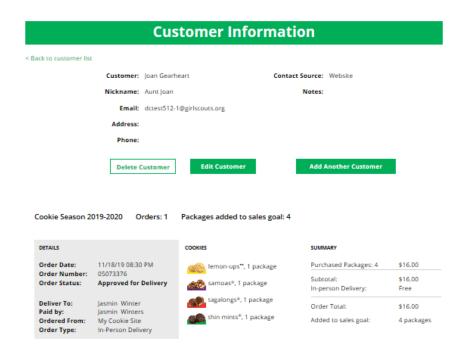


My Cookie Customers

Girls can add or import customers they want to send marketing emails toand keep all of their customers in DOC for referencing in future cookie seasons.



Clicking on a customer's name brings up more information about the customer, including details about any orders.

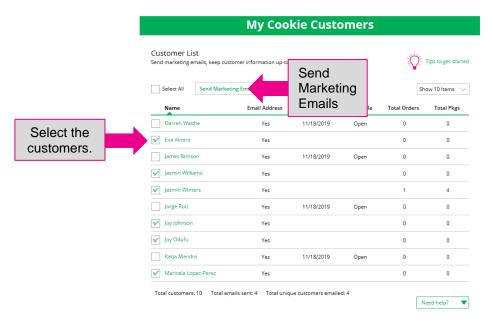






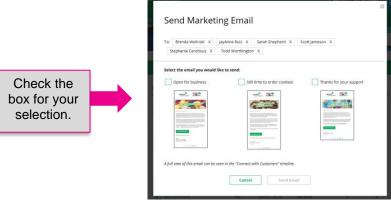
3a Send Marketing Emails

To send emails to your customers, simply check the box in front of all the customers you want to reach, then click "Send Marketing Emails."



Next, select which of the three emails you would like to send at this time: "Open for business," "There's still time to order cookies," or "Thanks for your support."

To find out more about each of those emails and see a preview, go to the "Connect with Customers" section.



You can select different customers and send different emails to them or send the same email to all your customers at the same time.

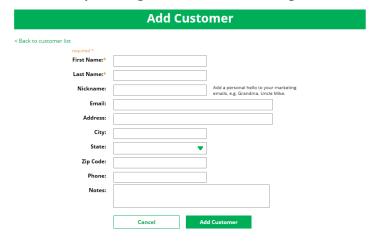




When you have made your selection, check the box next to the email you are going to send and then click "Send Email" at the bottom.

3b Add Customer

To add customers manually (instead of importing), click the "Add Customers" button and you will get a screen for entering information.



The only required field is name. However, to maximize your marketing, you should complete as many of the fields as possible. If you enter data in the "Nickname" field, the customer will receive their email addressed to the nickname instead of their first name.

When you are finished entering information, click "Add Customer". The customer information will be stored.

If a girl attempts to add a customer that already has an email address in her customer list, the system will alert her that it is a potential duplicate and ask her what information should be maintained between the two records.



You can also add customers who have made a purchase and aren't in your customer list. See the Parent Orders Tip Sheet for details.





3c Delete Customer

We recommend keeping customer lists from year to year, but there may be times when you will need to delete one or more. To do that, select the box in front of the customer(s) you want to delete, then click on the "more" dropdown menu and select "Delete Customer".

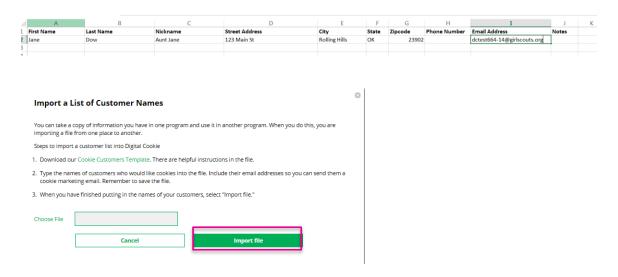
You will get a pop-up warning that deletion is permanent and confirming how many customers you are attempting to delete. To continue with deletion, click "yes"



3d Import

Clicking on the "More" drop down menu gives you the option to import a customer list.

The screen has instructions on how to import contacts. It also includes the template that you will need for importing. The template is on the second tab in the spreadsheet, titled "Import Customer."



When the list is prepared and saved, use the "Choose File" button to select your file from where you saved it. Then click the green "Import File" button at the bottom. When it has successfully imported you can send marketing emails to those customers.

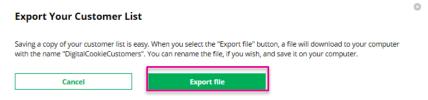




3e Export

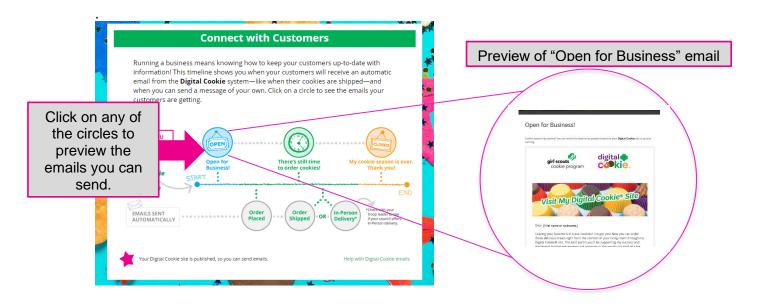
The "More" drop down menu also gives you the option to export your customer list. When you choose "Export" a screen will pop up with instructions on how to export your customer list and save it to your computer.

Simply click the green "Export File" button and you will be asked where you want to save the file on your computer.



Connect with Customers

Learning about marketing to your cookie customers is a great skill that can increase cookie sales. In this section you can see the three different emails to send to your customers - and get suggestions for when to use them.

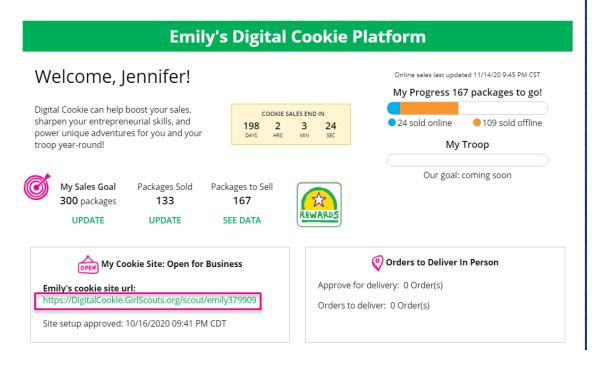








You can also send customers a link to your Digital Cookie Website directly from your home page.



Customers who purchase directly from a link won't be reflected as an email sent in your totals. But their orders are treated the same no matter how they reached your website.

Remember: Girl should NOT post their link or create posts to Resale or Retail sites online or publicly such as Facebook Marketplace or eBay, online yard sale sites or the like.

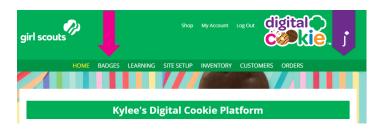




Cookie Entrepreneur Pins/Badges

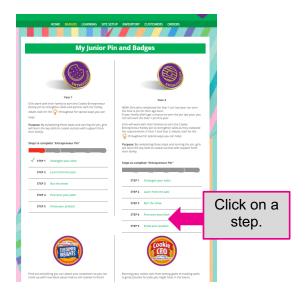


While you are logged in to Digital Cookie, click the link for "Badges" to be taken to the Cookie Entrepreneur Family Pins and Cookie Business badges that your Girl Scout can view and complete.





You'll be taken to a page that displays the Cookie Entrepreneur Pins and the Cookie Business badges appropriate to your Girl Scout's level. Girls can click on the instructions for each step:









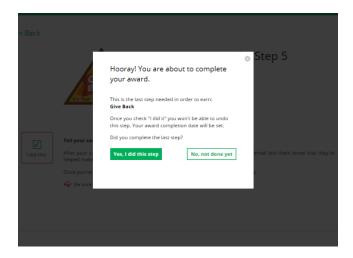
The instructions for that step will pop up.

If there are activities within Digital Cookie that will help her complete the step, links will be included.

When she is finished with each step, she can check the box to show she completed it.



NOTE that when a girl checks the box for the last step in earning that badge, she will get a pop-up asking her to confirm it. Once she marks the steps as complete and the badge earned, she can't go back.





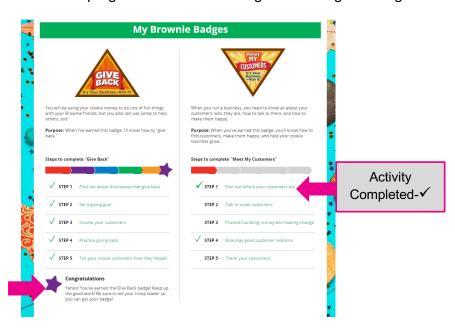




When she marks the box as completed, it will show as completed on her badge page.

Girls can mark the steps as completed even if they finished the badge earlier. If she wants to do the steps again, she can—they are all great tools for her cookie sale.

When she has completed all the steps, a star will appear at the end of her progress bar and she will get a message of congratulations!



Girls should let their leaders know when they complete the badge or pin,



Once the girl has completed her badge it will display in color on her home page.

